AMITY TECHNICAL PLACEMENT CENTRE



DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

<u>NDISPL</u> <u>Campus Recruitment - 2020 Passing Out Batch</u> <u>(Only for Unplaced Students)</u>

| Company | NDISPL |
|--------------------|---|
| Batch | 2020 Passing Out Batch |
| Date of campus | Will be informed later |
| Job Title | Customer Success Executive/Back Office Process |
| Eligible Degrees | Any Graduate / Post Graduate |
| Eligible Branches | All |
| Location | Delhi NCR |
| Compensation (CTC) | INR :3.0 to 4.0 LPA |
| | -Capable of independently generating leads, making cold calls -Contacting potential clients via email or phone to establish rapport and set up meetings -engage in new and existing client development activities which include cold calling, sourcing, establishing contact relationships, follow-up client visits -Coordinate with Business Development Team -Identify opportunities for growth by relaying information back to the Business Development Team -Regularly assess performance against goals, achieve sales goals -Regularly touch both prospective and current clients to build relationships -Maintain MIS report -Basic knowledge of MS Word, MS Excel, MS PowerPoint |
| How to Apply? | All interested and Eligible students need to apply on the link below latest by <mark>5:00 PM, 11th February 2020</mark> <u>CLICK HERE</u> |

My Best Wishes are with you!

Prof (Dr.) Ajay Rana

Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

Senior Vice President – Amity Education Group Dean – Industry & Academia Alliance Advisor – Amity Education Group